

**Chances are there will be people in need in Nassau County for a very long time.**

Barnabas needs a safety net to weather unforeseen events and circumstances. Since we rely almost entirely on private funding, Barnabas' ability to serve clients is vulnerable to:

- Funding gaps as large grants end and before new funding can begin
- Economic variances
- Unanticipated declines in donations and annual giving
- More clients facing unemployment
- Natural disasters

All too frequently, these events seem to occur in clusters, impacting donors and clients alike.

**SUSTAINABILITY**  
*means services to clients need not suffer when unexpected circumstances occur and needs are great.*

**Help us take Barnabas to the next level.**

## **IMPORTANT... YOUR ANNUAL SUPPORT!**

You are essential to our mission. To deliver our local programs, we rely heavily on your annual gifts of:

- Money
- Volunteer time
- Donations to our Food Pantry & New to You resale store

Please make sure that a contribution to the Campaign for Sustainability does not impact your very important other gifts, upon which we gratefully depend.

**We help people get back on their feet, and that helps our entire community!**



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[WWW.BARNABASNASSAU.ORG](http://WWW.BARNABASNASSAU.ORG)

# **A CAMPAIGN FOR SUSTAINABILITY**



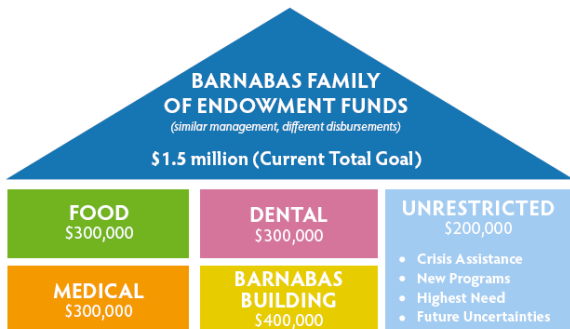
**Building an Endowment  
for Those in Need  
in Nassau County**



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# FIVE AREAS OF LONG-TERM NEED FOR SUSTAINABILITY



**TOTAL GOAL: \$1.5 Million**

## ENDOWMENT BASICS

- Endowment funds are invested in perpetuity, with 4-5% of the average value available each year.
- Very much like a savings account, endowment principal is never touched and the organization only spends the interest.
- Financial management of The Barnabas Endowment Fund will be handled by The Community Foundation for Northeast Florida, which has more than 50 years' experience, \$344 million in assets, more than 500 funds and deep roots in the regional nonprofit sector.

## TWO WAYS TO GIVE

(BOTH TAX DEDUCTIBLE)

### CURRENT GIFTS TO ENDOWMENT

- Cash
- Credit card
- Stocks & bonds
- Real estate

**PAYABLE OVER 5 YEARS**

**AND**

### ESTATE PLANNING FOR ENDOWMENT

- Will & bequests
- Gift annuities
- Charitable remainder trusts, etc.
- IRAs
- Life insurance

#### BENEFICIARY:

"The Barnabas Endowment Fund"

**THE BARNABAS ENDOWMENT FUND**



## NEXT STEPS

- If you wish to give to one of Barnabas' five Endowment Funds **now** (payable over five years), please complete a **Commitment Form for a Current Gift to Endowment**.
- AND/OR**
- If you would like to make a specific designation in your will and estate documents, please complete a **Commitment Form for Estate Planning for Endowment**.
- If you have questions, please contact the Barnabas Development Office. We would love to help you determine the giving option that is best for you.

